



SCICOM (MSC) BERHAD
 (Company No. 597426-H)
 (Incorporated in Malaysia under the Companies Act, 1965)
THIRD QUARTER REPORT ENDED 31 MARCH 2014

ANNOUNCEMENT

The Board of Directors of Scicom (MSC) Berhad (hereinafter referred to as “Scicom” or “the Company”) is pleased to announce the following unaudited consolidated results for the third quarter ended 31 March 2014.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	INDIVIDUAL QUARTER		CUMULATIVE QUARTERS	
	Current Year Quarter	Preceding Year Corresponding Quarter	Current Financial Period Ended	Preceding Financial Period Ended
	31.3.2014	31.3.2013	31.3.2014	31.3.2013
	RM'000	RM'000	RM'000	RM'000
Revenue	39,900	32,845	115,433	100,724
Operating expenses	(33,363)	(28,399)	(96,042)	(87,830)
Depreciation	(1,297)	(1,393)	(4,191)	(3,475)
Operating profit	5,240	3,053	15,200	9,419
Share of profit of jointly controlled entity, net of tax	24	91	69	227
Other operating income	23	2	28	31
Gain/(Loss) on foreign exchange	429	(170)	673	(237)
Plant and equipment written off	0	0	(12)	0
Finance income	115	34	275	154
Finance costs	(6)	0	(16)	(1)
Profit before taxation	5,825	3,010	16,217	9,593
Taxation	(16)	22	124	(198)
Profit for the financial period	5,809	3,032	16,341	9,395

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**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER
COMPREHENSIVE INCOME (cont'd)**

	INDIVIDUAL QUARTER		CUMULATIVE QUARTERS	
	Current Year Quarter 31.3.2014 RM'000	Preceding Year Corresponding Quarter 31.3.2013 RM'000	Current Financial Period Ended 31.3.2014 RM'000	Preceding Financial Period Ended 31.3.2013 RM'000
Other comprehensive (loss)/ income, net of tax				
Foreign currency translation differences for foreign operations	(208)	(118)	97	(97)
Total comprehensive income for the financial period	5,601	2,914	16,438	9,298
Profit attributable to:				
- Owners of the Company	5,915	3,141	16,608	9,570
- Non-controlling interest	(106)	(109)	(267)	(175)
Profit for the financial period	5,809	3,032	16,341	9,395
Total comprehensive income attributable to:				
- Owners of the Company	5,707	3,023	16,705	9,473
- Non-controlling interest	(106)	(109)	(267)	(175)
Total comprehensive income for the financial period	5,601	2,914	16,438	9,298
Earnings per share attributable to equity holders of the Company:				
- Basic (sen)	2.00	1.06	5.61	3.23
- Diluted (sen)	N/A	N/A	N/A	N/A

Other disclosure items pursuant to Note 16 of Appendix 9B of the Main Market Listing Requirements of Bursa Securities are not applicable.

The condensed consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the audited financial statements for the financial year ended 30 June 2013 and the accompanying explanatory notes attached to the interim financial report.

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CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	As At Current Financial Period Ended 31.3.2014 RM'000	As At Preceding Financial Year Ended 30.06.2013 RM'000
ASSETS		
Non-Current Assets		
Plant and equipment	12,734	13,795
Investment in jointly controlled entity	1,900	1,831
Deferred tax assets	512	412
	15,146	16,038
Current Assets		
Trade receivables	24,239	26,108
Unbilled receivables	9,558	12,032
Deposits, prepayments and other receivables	7,399	6,911
Tax recoverable	1,183	937
Cash and cash equivalents	25,821	15,615
	68,200	61,603
TOTAL ASSETS	83,346	77,641
EQUITY AND LIABILITIES		
Capital and reserves attributable to Owners of the Company		
Share capital	29,621	29,621
Share premium reserve	1,983	1,983
Retained earnings	41,184	39,386
Currency translation reserve	(375)	(472)
	72,413	70,518
Non-controlling interest	0	27
TOTAL EQUITY	72,413	70,545
Non-Current Liabilities		
Deferred tax liabilities	212	303
	212	303
Current Liabilities		
Trade and other payables	10,721	6,793
	10,721	6,793
TOTAL LIABILITIES	10,933	7,096
TOTAL EQUITY AND LIABILITIES	83,346	77,641
NET ASSETS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY (RM)	0.24	0.24

The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the financial year ended 30 June 2013 and the accompanying explanatory notes attached to the interim financial report.

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CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Issued and fully paid ordinary shares of RM0.10 each		Non-distributable		Distributable	Total	Non-controlling interest	Total Equity
	Number of shares	Nominal value	Share premium reserve	Currency translation reserve	Retained earnings			
	'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
9 months ended 31.3.2013								
As at 1 July 2012	296,211	29,621	1,983	(437)	33,421	64,588	315	64,903
Currency translation differences, representing total income and expense recognised directly in equity	0	0	0	(97)	0	(97)	0	(97)
Net profit for the financial year	0	0	0	0	9,570	9,570	(175)	9,395
Total comprehensive (loss)/ income	0	0	0	(97)	9,570	9,473	(175)	9,298
Dividends paid for the financial year ended:								
- 30 June 2012	0	0	0	0	(5,925)	(5,925)	0	(5,925)
- 30 June 2013	0	0	0	0	(2,963)	(2,963)	0	(2,963)
As at 31 March 2013	296,211	29,621	1,983	(534)	34,103	65,173	140	65,313
9 months ended 31.3.2014								
As at 1 July 2013	296,211	29,621	1,983	(472)	39,386	70,518	27	70,545
Currency translation differences, representing total income and expense recognised directly in equity	0	0	0	97	0	97	0	97
Net profit for the financial year	0	0	0	0	16,608	16,608	(267)	16,341
Total comprehensive income	0	0	0	97	16,608	16,705	(267)	16,438
Dividends paid for the financial year ended:								
- 30 June 2013	0	0	0	0	(5,925)	(5,925)	0	(5,925)
- 30 June 2014	0	0	0	0	(8,885)	(8,885)	0	(8,885)
Non-controlling interest arising on business combination	0	0	0	0	0	0	240	240
As at 31 March 2014	296,211	29,621	1,983	(375)	41,184	72,413	0	72,413

The condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the financial year ended 30 June 2013 and the accompanying explanatory notes attached to the interim financial report.

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CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW

	Current Financial Period Ended 31.3.2014	Preceding Financial Period Ended 31.3.2013
	RM'000	RM'000
Operating Activities		
Net profit for the financial period	16,341	9,395
Adjustments:		
Depreciation of plant and equipment	4,191	3,475
Unrealised foreign exchange loss	280	540
Interest expense	16	1
Plant and equipment written off	12	0
Taxation	(124)	198
Interest income	(275)	(154)
Share of profit of jointly controlled entity	(69)	(227)
Operating profit before changes in working capital	20,372	13,228
Payables	3,929	619
Receivables	3,474	(8,518)
Cash flow from operations	27,775	5,329
Interest received	275	153
Taxation paid	(311)	(77)
Net cash flow generated from operating activities	27,739	5,405
Investing Activities		
Purchases of plant and equipment	(3,296)	(5,966)
Net cash flow used in investing activities	(3,296)	(5,966)
Financing Activities		
Proceeds from issuance of share capital to non-controlling interest	240	0
Interest paid	(16)	(1)
Payment of dividends	(14,810)	(8,887)
Net cash flow used in financing activities	(14,586)	(8,888)
Net increase/(decrease) in cash and cash equivalents	9,857	(9,449)
Effect of foreign exchange on cash and cash equivalents	349	(95)
Cash and cash equivalents at beginning of financial period	15,615	19,054
Cash and cash equivalents at end of financial period	25,821	9,510

The condensed consolidated statement of cash flow should be read in conjunction with the audited financial statements for the financial year ended 30 June 2013 and the accompanying explanatory notes attached to the interim financial report.



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NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

1. BASIS OF PREPARATION

The unaudited interim financial report has been prepared in accordance with the requirements of Malaysian Financial Reporting Standards (“MFRS”) 134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board and paragraph 9.22 and Appendix 9B of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad (“Bursa Securities”). The unaudited interim financial report should be read in conjunction with the Group’s most recent audited financial statements for the financial year ended 30 June 2013.

The accounting policies and method of computation adopted by the Group in this interim financial report are consistent with those adopted in the annual financial statements for the financial year ended 30 June 2013 except for the adoption of the following new/revised MFRSs and amendments to MFRSs:

Title	Effective Date
MFRS 10 Consolidated Financial Statements	1 January 2013
MFRS 11 Joint Arrangements	1 January 2013
MFRS 12 Disclosure of Interests in Other Entities	1 January 2013
MFRS 13 Fair Value Measurement	1 January 2013
MFRS 127 Separate Financial Statements	1 January 2013
MFRS 128 Investments in Associates and Joint Ventures	1 January 2013
Amendment to MFRS 119 Employee Benefits	1 January 2013
Amendment to MFRS 7 Financial Instruments: Disclosures	1 January 2013
Amendment to MFRS 116 Property, Plant and Equipment	1 January 2013
Amendment to MFRS 136 Recoverable Amount Disclosures for Non-Financial Assets	Early adopted w.e.f 1 January 2013

The adoption of the above MFRSs and amendment to MFRSs do not have any significant impact on the results and financial position of the Group for the current quarter.

2. CHANGES IN ACCOUNTING POLICIES

The significant accounting policies adopted in preparing these consolidated condensed interim financial statements are consistent with those of the audited financial statements for the financial year ended 30 June 2013.

3. AUDITORS’ REPORT OF PRECEDING AUDITED ANNUAL FINANCIAL STATEMENTS

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The auditor's report on the financial statements for the financial year ended 30 June 2013 was not qualified.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

4. SEASONAL / CYCLICAL FACTORS

The operations of the Group were not significantly affected by seasonal and cyclical factors during the financial quarter under review.

5. UNUSUAL ITEMS

There were no significant unusual items affecting assets, liabilities, equity, net income or cash flows during the financial quarter under review and financial period to date.

6. MATERIAL CHANGES IN ESTIMATES OF AMOUNTS REPORTED

There were no material changes in the basis of estimates of amounts previously reported which have a material effect in the financial quarter under review and financial period to date.

7. MOVEMENT IN DEBT AND EQUITY SECURITIES

During the current financial quarter and financial period to date, there were no issuances, cancellation, repurchases, resale and repayments of debt and equity securities.

8. DIVIDENDS PAID

The following dividends have been paid during the financial period to date :-

In respect of the financial year ended	Dividend	Date of dividend payment	Amount paid
2013	Interim dividend of 2.0 sen per ordinary share	27 September 2013	RM5,924,226
2014	Interim dividend of 1.0 sen per ordinary share	16 December 2013	RM2,962,113
2014	Interim dividend of 2.0 sen per ordinary	21 March 2014	RM5,924,226



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	share		
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NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

9. SEGMENT RESULTS AND REPORTING

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss.

The two primary segments that are the focus of the management’s internal financial and operational reporting structure are as follows:

- a. Outsourcing services comprising of BPO services which offers multi-lingual, multi-channel customer care, technical support help desks, consultative sales and associated fulfillment.
- b. Training and consultancy includes educational and industrial training services primarily focused on customer care in the service industry.

Segmental analysis by business segment is as follows:

For the financial period ended 31 March 2014

FY 2014	Current Financial Period Ended 31.3.2014			
	Outsourcing services	Training and consultancy	Elimination	Consolidated
	RM'000	RM'000	RM'000	RM'000
Revenue from external customers	114,847	586	-	115,433
Inter-segment revenue	-	-	-	-
Total revenue	114,847	586	-	115,433
Segment results	22,256	(2,192)		20,064
Unallocated income/ other gains				16
Depreciation				(4,191)
Share of results of jointly controlled entity (net of tax)				69
Finance income				275
Finance cost				(16)
Profit before taxation				16,217
Taxation				124
Net profit for the financial year				16,341

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9. SEGMENT RESULTS AND REPORTING (cont'd)

For the financial period ended 31 March 2013

FY 2013	Preceding Financial Period Ended 31.3.2013			Consolidated
	Outsourcing services	Training and consultancy	Elimination	
	RM'000	RM'000	RM'000	RM'000
Revenue from external customers	91,410	9,314	-	100,724
Inter-segment revenue	1,003	-	(1,003)	-
Total revenue	92,413	9,314	(1,003)	100,724
Segment results	10,147	2,510		12,657
Unallocated income/ other gains				31
Depreciation				(3,475)
Share of results of jointly controlled entity (net of tax)				227
Finance income				154
Finance cost				(1)
Profit before taxation				9,593
Taxation				(198)
Net profit for the financial period				9,395

10. VALUATION OF PLANT AND EQUIPMENT

There was no revaluation of plant and equipment during the financial quarter under review and financial period to date. As at 31 March 2014, all plant and equipment were stated at cost less accumulated depreciation.

11. SUBSEQUENT EVENTS

There were no material events subsequent to the end of the financial quarter under review up to the date of the interim financial report.

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12. CHANGES IN THE COMPOSITION OF THE GROUP

There were no changes in the composition of the Group, including business combinations, acquisition or disposal of subsidiaries and long term investments, restructuring and discontinuing operations for the financial quarter under review.

13. CONTINGENT LIABILITY OR CONTINGENT ASSET

There was no contingent liability or contingent asset arising since the last audited financial statement for the financial year ended 30 June 2013.

14. COMMITMENTS

Commitments for the Group not provided for as at 31 March 2014 are as follows:

(a) Capital commitments

In respect of plant and equipment
- Authorised and contracted

Current Financial Period Ended 31.3.2014
RM'000
1,340

(b) Non-cancelable operating leases

Future minimum lease payments
- not later than 1 year
- later than 1 year and not later than 5 years

Current Financial Period Ended 31.3.2014
RM'000
6,868
2,200
9,068

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15. SIGNIFICANT RELATED PARTY TRANSACTIONS

There were no significant related party transactions during the financial period under review.

16. REVIEW OF PERFORMANCE

PERFORMANCE BY QUARTER

Financial quarter ended	31 Mar 2014	31 Mar 2013	Increase/ (decrease)
Revenue	RM'000	RM'000	RM'000
Outsourcing	39,869	30,938	8,931
Training and consultancy	31	1,907	(1,876)
Total revenue	39,900	32,845	7,055
Profit before taxation	5,825	3,010	2,815

a. Revenue

Outsourcing

The Group's outsourcing business principally comprises services provided to clients on long term contracts. Additionally, clients require the Group to provide ad-hoc short term services. The higher revenue in the financial quarter under review compared to the preceding year corresponding quarter was primarily due to projects that commenced operations in the preceding financial year (RM14.93 million).

The increase in revenue is offset by the reduction in headcount for certain projects as a result of changes in the clients' customer care strategy (RM6.31 million).

Training and consultancy

The lower revenue for training and consultancy in the financial year quarter under review as compared to the preceding year corresponding quarter is due mainly to delay in the rollout of new training programmes.

b. Profit before taxation

The higher profit before tax for the current quarter as compared to the preceding year corresponding quarter is due primarily to the increase in revenue and higher profit margin for outsourcing projects. The Group also recorded a forex gain position for the current quarter against a forex loss position in the preceding year corresponding quarter.

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16. REVIEW OF PERFORMANCE (cont'd)

PERFORMANCE BY FINANCIAL PERIOD TO DATE

Financial period ended	31 Mar 2014	31 Mar 2013	Increase/ (decrease)
Revenue	RM'000	RM'000	RM'000
Outsourcing	114,847	91,410	23,437
Training and consultancy	586	9,314	(8,728)
Total revenue	115,433	100,724	14,709
Profit before taxation	16,217	9,593	6,624

a. Revenue

Outsourcing

The Group's outsourcing business principally comprises services provided to clients on long term contracts. Additionally, clients require the Group to provide ad-hoc short term services. The higher revenue in the financial period to date as compared to the preceding year corresponding period was primarily due to projects that commenced operations in the preceding financial year (RM42.07 million).

The increase in revenue is offset by the reduction in headcount for certain projects as a result of changes in the clients' customer care strategy (RM21.19 million).

Training and consultancy

The lower revenue for training and consultancy in the current financial period as compared to the preceding year corresponding period is mainly due to delay in the rollout of new training programmes.

b. Profit before taxation

The higher profit before tax for the current financial period as compared to the preceding year corresponding period is due primarily to the increase in revenue and higher profit margin for outsourcing projects. The Group also recorded a forex gain position for the current financial period against a forex loss position in the preceding year corresponding period.

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17. COMPARISON WITH PRECEDING QUARTER'S RESULTS

Financial quarter ended	31 Mar 2014	31 Dec 2013	Increase/ (decrease)
Revenue	RM'000	RM'000	RM'000
Outsourcing	39,869	38,472	1,397
Training and consultancy	31	36	(5)
Total revenue	39,900	38,508	1,392
Profit before taxation	5,825	5,326	499

a. Revenue

Outsourcing

The Group's outsourcing business principally comprises services provided to clients on long term contracts. Additionally, clients require the Group to provide ad-hoc short term services. The higher revenue in the financial quarter under review compared to the preceding quarter was primarily due to increase in billings for existing projects (RM2.56 million).

The increase in revenue is however offset by the cessation of a contract due to client's strategic decision to relocate its contact centre (RM1.55 million).

Training and consultancy

The revenue for the Training and Consultancy division is still pending finalization of the commencement of new training contracts.

b. Profit before taxation (PBT)

The PBT for the current quarter is higher than the preceding quarter primarily due to higher operating profit achieved for the Group's outsourcing division and the higher foreign exchange gain recognized (RM0.25 million).



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18. PROSPECTS FOR FINANCIAL YEAR 2014

The Group registered double digit growth for the 3rd quarter of the financial year as compared to the preceding year, cumulating in an increase in revenue and profit before taxation of 14.60% and 69.05%, respectively for the financial period ended 31 March 2014. The increase in the Group's profitability is attributable to new Outsourcing business secured towards the end of the preceding financial year and this current financial year. Revenue and direct contribution for the current cumulative financial period from Outsourcing division has grown by 25.64% and 119.34% respectively as compared to the preceding financial period.

The Education division is in the midst of finalising contracts for this financial year and will not contribute significantly to earnings for financial year 2014.

With the contribution from new Outsourcing projects, the Group is expected to show double digit growth as compared to the preceding financial year.

19. EXPLANATORY NOTES FOR VARIANCE OF ACTUAL PROFIT FROM PROFIT FORECAST OR PROFIT GUARANTEE

The Group did not publish any profit forecast in respect of the financial year ending 30 June 2014.

20. TAXATION

	Current Financial Quarter Ended 31.3.2014 RM '000	Current Financial Period Ended 31.3.2014 RM '000
<u>Group</u>		
Current tax	30	65
Deferred tax	(14)	(189)
	16	(124)

Scicom's Multimedia Super Corridor pioneer status accords the Company with tax exemption on its statutory income in Malaysia. The Group's effective tax rate for the current financial year is thus lower than the Malaysian statutory tax rate of 25%. The pioneer status expires on 6 November 2017.

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20. TAXATION (cont'd)

A subsidiary of the Company has received tax assessment notices of RM1.3 million (INR23.8 million). These assessments are in respect to transfer pricing adjustments and the disallowance of certain expenses for tax purposes. The subsidiary has, as at 30 June 2013 paid RM0.4 million (INR7.2 million) in respect of the assessments. This amount has been classified as tax recoverable in the Group Statement of Financial Position. Currently, the subsidiary is challenging the assessments in the Income Tax Appellate Tribunal, in India. The Board of Directors has received expert advice on this matter from a tax advisor. Based on the advice received, the Board of Directors is of the view that no significant liability will crystallise from these assessments. Furthermore, the amount paid of RM0.4 million is likely to be recovered.

21. DIVIDENDS

The Board of Directors has approved and declared a third interim dividend of 2 sen, tax exempt, per ordinary share, amounting to RM5,924,226 which is to be paid on 23 June 2014.

	Financial Period Ending 31.3.2014	Preceding Financial Period Ended 31.3.2013
Interim dividend for the financial year ended 30 June 2014	2014	
<u>3rd interim</u>		
Approved and declared on	26-May-14	
Date payable	23-Jun-14	
Based on register members dated	09-Jun-14	
Amount per share	2.0 sen tax exempt	
Net dividend payable (RM)	5,924,226	
Interim dividend for the financial year ended 30 June 2014	2014	
<u>2nd interim</u>		
Approved and declared on	21-Feb-14	
Date paid	21-Mar-14	
Based on register members dated	07-Mar-14	
Amount per share	2.0 sen tax exempt	
Net dividend paid (RM)	5,924,226	
Interim dividend for the financial year ended 30 June 2014	2014	2013
<u>1st interim</u>		
Approved and declared on	18-Nov-13	22-Feb-13
Date paid	16-Dec-13	22-Mar-13
Based on register members dated	02-Dec-13	08-Mar-13
Amount per share	1.0 sen tax exempt	1.0 sen tax exempt
Net dividend paid (RM)	2,962,113	2,962,113
Interim dividend for the financial year ended 30 June 2013	2013	2012
<u>2nd interim</u>		
Approved and declared on	29-Aug-13	27-Aug-12
Date paid	27-Sep-13	28-Sep-12
Based on register members dated	12-Sep-13	13-Sep-12
Amount per share	2.0 sen tax exempt	1.0 sen tax exempt
Net dividend paid (RM)	5,924,226	2,962,113
Final dividend for the financial year ended 30 June 2012		2012
Approved and declared on		06-Nov-12
Date paid		10-Dec-12
Based on register members dated		
Amount per share		1.0 sen tax exempt
Net dividend paid (RM)		2,962,113

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22. STATUS OF CORPORATE PROPOSALS ANNOUNCED

There were no corporate proposals announced but not completed as at 26 May 2014, being the date of this report.

23. GROUP BORROWINGS AND DEBT SECURITIES

The Group does not have any borrowings and debt securities as at 31 March 2014.

24. CHANGES IN MATERIAL LITIGATION

There were no material litigation matters dealt with during the financial year to date or pending as at 26 May 2014, being the date of this report.

25. EARNINGS PER SHARE (“EPS”)

The basic earnings per share for the financial quarter under review are computed as follows:

	Current Financial Quarter Ended 31.3.2014	Current Financial Period Ended 31.3.2014
Profit attributable to the Owners of the Company for the financial period (RM'000)	5,915	16,608
Weighted average number of ordinary shares in issue ('000)	296,211	296,211
Basic earnings per share (sen)	2.00	5.61

Diluted earnings per share is not applicable as the Company has no potential ordinary shares to be issued.

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26. REALISED AND UNREALISED PROFIT

The breakdown of the retained profit of the Group as at the reporting date, into realized and unrealized profits is as follows:

	As at Current Financial Period Ended 31.3.2014 RM'000	As at Financial Year Ended 30.6.2013 RM'000
Total retained profit for Scicom and its subsidiaries :		
- Realised	34,735	31,870
- Unrealised	(1,317)	(395)
	33,418	31,475
Total share of retained profit from jointly controlled entity :		
- Realised	1,900	1,830
	35,318	33,305
Add : Consolidation adjustments	5,866	6,081
Total Group retained profits as per consolidated accounts	41,184	39,386

By order of the Board of Directors

LEO SURESH ARIYANAYAKAM
DIRECTOR
26 May 2014